

# Puget Sound BUSINESS JOURNAL

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## LARGEST PRIVATE COMPANIES

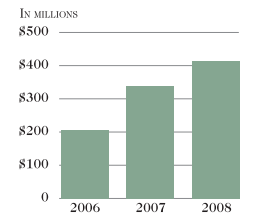
Part I | The largest in Washington are ranked here by 2008 gross revenue. | June 19-25, 2009

### OLDEST ON LIST

COMPANY	YEAR ESTD.
Lane Powell PC	1875
Jensen Distribution Services	1883
The Howard S. Wright Cos.	1885
The Bartell Drug Co.	1890
Mutual of Enumelaw Insurance Co.	1898

### McKINSTRY CO. I

Biggest gain in ranking, 3-year revenue



### NOTES

NA — Not available  
NR — Not ranked  
WND — Would not disclose

A private company is defined as an incorporated entity that the public cannot directly invest in via publicly traded shares.

### HOW THIS LIST WAS PREPARED

Lists are researched and compiled by Research Director Jamyang Dorjee.

**Sources:** Information was provided by a representative of each firm. Only those companies that responded to requests for information are listed.

**It is not the intent of the Puget Sound Business Journal to endorse list participants or to imply that rank has any correlation to quality of service.**

**Accuracy:** The Puget Sound Business Journal makes every attempt to publish accurate information on its lists; however, accuracy cannot be guaranteed. Please send any additions to: Jamyang Dorjee, Research Director, Puget Sound Business Journal, 801 Second Ave., Suite 210, Seattle WA 98104 or email [jdorjee@bizjournals.com](mailto:jdorjee@bizjournals.com).

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RANK	2008 RANK	COMPANY, ADDRESS, PHONE, WEBSITE	2008 GROSS REVENUE (IN MILLIONS)	EMPLOYEES IN WASHINGTON/COMPANYWIDE	DESCRIPTION OF SERVICES	TOP EXECUTIVE	OWNER(S)	YEAR ESTD.
1	2	<b>Darigold Inc.</b> 1130 Rainier Ave. S., Seattle WA 98144, 206-284-7220   <a href="http://www.darigold.com">www.darigold.com</a>	\$2,200.0	856 1,327	Dairy product manufacturer and distributor	John Underwood, president and CEO	Northwest Dairy Association	1918
2	1	<b>Symetra Financial</b> 777 108th Ave. N.E., Suite 1200, Bellevue WA 98004, 800-796-3872   <a href="http://www.symetra.com">www.symetra.com</a>	\$1,451.0	870 1,150	Provides employee benefits, annuities and life insurance through a national network of benefit consultants, financial institutions and independent agents and advisors	Randy Talbot, president and CEO	Investor group led by White Mountains Insurance Group Ltd. and Berkshire Hathaway Inc.	1957
3	3	<b>Recreational Equipment Inc. (REI)</b> 6750 S. 228th St., Kent WA 98032, 800-426-4840   <a href="http://www.rei.com">www.rei.com</a>	\$1,434.6	1,605 10,170	National retail outdoor gear store	Sally Jewell, president and CEO	Co-op members	1938
4	4	<b>PetroCard Systems Inc.</b> 730 Central Ave. S., Kent WA 98032, 800-950-3835   <a href="http://www.petrocard.com">www.petrocard.com</a>	\$1,097.0	176 187	Cardlock, mobile fueling, bulk fuels, retail gas station and lubricants	Stephen Tolton, president and CEO	Bristol Bay Native Corp.	1985
5	5	<b>The Howard S. Wright Cos.</b> 501 Eastlake Ave. E., Suite 1000, Seattle WA 98109, 206-447-7686   <a href="http://www.howardswright.com">www.howardswright.com</a>	\$936.3	375 1,247	Provides professional construction services in the areas of commercial, institutional, and industrial building	Brad Nydahl, CEO	100% employee owned	1885
6	7	<b>URM Stores Inc.</b> N. 7511 Freya, Spokane WA 99217, 509-467-2620   <a href="http://www.urmstores.com">www.urmstores.com</a>	\$933.0	1,800 2,800	Wholesale and retail grocery distribution	Dean Sonnenberg, president and CEO	87 supermarket operators	1921
7	8	<b>Avanade</b> 2211 Elliott Ave., Seattle WA 98121, 206-239-5600   <a href="http://www.avanade.com">www.avanade.com</a>	\$864.0	428 8,800	Global technology company that specializes in delivering services and solutions using Microsoft enterprise technology	Adam Warby, CEO	Accenture and Microsoft	2000
8	6	<b>Haggen Inc.</b> P.O. Box 9704, Bellingham WA 98227, 360-733-8720   <a href="http://www.haggen.com">www.haggen.com</a>	\$844.0	3,800 4,000	Operates 33 supermarkets in Washington and Oregon under the Haggen Food & Pharmacy and Top Food & Drug names	Dale Henley, president and CEO	Don Haggen, Rick Haggen	1933
9	9	<b>Savers Inc.</b> 11400 S.E. Sixth St., Suite 220, Bellevue WA 98004, 425-462-1515   <a href="http://www.savers.com">www.savers.com</a>	\$630.7	1,218 11,616	Chain of retail thrift stores with over 222 locations in the U.S., Canada and Australia	Ken Alterman, president and CEO	Thomas Ellison, Freeman Spogli & Co.	1954
10	11	<b>American Seafoods Group LLC</b> 2025 First Ave., Suite 900, Seattle WA 98121, 206-374-1515   <a href="http://www.americaseafoods.com">www.americaseafoods.com</a>	\$600.0	1,266 2,266	Harvests and processes a variety of fish species aboard catcher-processor vessels, freezer-longliner vessels and at land-based processing facilities, and markets the products	Bernt Bodal, CEO	Combination of senior management and outside investors	2000
11	14	<b>Milliman Inc.</b> 1301 Fifth Ave., Suite 3800, Seattle WA 98101, 206-624-7940   <a href="http://www.milliman.com">www.milliman.com</a>	\$585.0	460 2,000	Independent consulting and actuarial firm	Patrick Grannan, CEO	Principals	1947
12	15	<b>Sellen Construction Co.</b> P.O. Box 9970, Seattle WA 98109, 206-682-7770   <a href="http://www.sellen.com">www.sellen.com</a>	\$570.0	720 720	General contractor with expertise in health care, commercial office, life science, technology, arts, and tenant improvement projects	Robert Barrett, chairman	Multiple Sellen employees	1944
13	10	<b>Interstate Distributor Co.</b> PO Box 45999, 11707 21st Ave S., Tacoma WA 98448, 800-426-8560   <a href="http://www.intd.com">www.intd.com</a>	\$565.0	803 3,041	Full service linehaul, brokerage, and intermodal transportation services provider	Gary McLean, president	Gary McLean, Terry McLean, Douglas McLean, Rodney McLean	1933
14	18	<b>Windermere Real Estate</b> 5424 Sand Point Way N.E., Seattle WA 98105, 206-527-3801   <a href="http://www.windermere.com">www.windermere.com</a>	\$553.0	620 1,300	Residential real estate	Geoff Wood, CEO	John Jacobi, Geoff Wood, Jill Wood, O.B. Jacobi	1972
15	13	<b>Lease Crutcher Lewis</b> 107 Spring St., Seattle WA 98104, 206-622-0500   <a href="http://www.lewisbuilds.com">www.lewisbuilds.com</a>	\$523.0	450 550	General contracting, design-build, and construction management for commercial, institutional, and fine residential projects	Bill Lewis, president and CEO	A small group of employee shareholders including the fourth generation of family leadership	1939
16	16	<b>GLY Construction Inc.</b> 15 Lake Bellevue, Suite 200, Bellevue WA 98005, 425-451-8877   <a href="http://www.gly.com">www.gly.com</a>	\$516.5	574 574	Preconstruction, construction management, construction services, interiors and special projects, concrete subcontracting	Lee Kilcup, chairman and CEO	L. Kilcup, B. Irwin, J. Karambelas, T. Herb, M. Kane, D. King, J. Elliott, M. Everson, S. Peterson	1967
17	20	<b>Perkins Coie LLP</b> 1201 Third Ave., Suite 4800, Seattle WA 98101, 206-359-8000   <a href="http://www.perkinscoie.com">www.perkinscoie.com</a>	\$424.0	897 897	International law firm	Robert Giles, firmwide managing partner	LLP	1912
18	17	<b>Ocean Beauty Seafoods LLC</b> 1100 W. Ewing St., Seattle WA 98119, 206-285-6800   <a href="http://www.oceanbeauty.com">www.oceanbeauty.com</a>	\$423.0	325 2,105	Seafood processing and distribution	Mark Palmer, president and CEO	Ocean Beauty Holdings Inc., Bristol Bay Economic Development Corp.	1910
19	27	<b>Powell-Christensen Inc.</b> 501 E. Wine Country Road, Grandview WA 98930, 509-882-2115   <a href="http://www.repowell.net">www.repowell.net</a>	\$422.0	220 220	Wholesale and retail sales and distribution of fuels, lubricants and propane	Gary Christensen, CEO	Gary and Annette Christensen	1980
20	23	<b>North Coast Electric Co.</b> 2450 Eighth Ave. S., Suite 200, Seattle WA 98134, 206-442-9833   <a href="http://www.northcoastelectric.com">www.northcoastelectric.com</a>	\$417.0	399 688	Wholesale distributor of electrical, automation, datacom, and lighting products and supplies	Robert Lemman, chairman and CEO	Lemman Family	1913
21	30	<b>McKinstry Co.</b> 5005 Third Ave. S., Seattle WA 98134, 206-762-3311   <a href="http://www.mckinstry.com">www.mckinstry.com</a>	\$415.0	1,410 1,652	Construction, energy, consulting, facility services	Dean Allen, CEO	Dean Allen, Doug Moore, Bill Teplicky, David Allen, Brent Guinn, Ned Gebert, Ash Awad	1960
22	25	<b>Icicle Seafoods Inc.</b> 4019 21st Ave. W., Seattle WA 98199, 206-282-0988   <a href="http://www.iciclesseafoods.com">www.iciclesseafoods.com</a>	\$400.0	250 2,500	Seafood harvesting, processing and marketing	Don Giles, CEO	WND	1965
23	30	<b>The Odom Corp.</b> 10500 N.E. Eighth St., Bellevue WA 98004, 425-456-3535   <a href="http://www.odomcorp.com">www.odomcorp.com</a>	\$395.0	862 1,427	Beverage distributor	John Odom, chairman, president and CEO	John, Bill and Jim Odom	1934
24	24	<b>The Bartell Drug Co.</b> 4727 Denver Ave. S., Seattle WA 98134, 206-763-2626   <a href="http://www.bartelldrugs.com">www.bartelldrugs.com</a>	\$386.0	1,705 1,705	Drugstore chain with 54 stores located in King, Pierce and Snohomish counties	George Bartell, chairman and CEO	George Bartell, Jean Barber	1890
25	26	<b>Gordon Trucking Inc.</b> 151 Stewart Road S.W., Pacific WA 98047, 253-891-4331   <a href="http://www.gordontrucking.com">www.gordontrucking.com</a>	\$375.0	712 2,145	Truckload motor carrier and medium/heavy duty truck dealership	Larry Gordon, president	Larry Gordon Family	1946