

# Puget Sound BUSINESS JOURNAL

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## | FASTEST GROWING PRIVATE COMPANIES |

Part III | Private Washington companies ranked by percentage of change in revenue from 2006 to 2008. | Oct. 16-22, 2009

RANK	2008 RANK	COMPANY, ADDRESS, PHONE, WEBSITE	CHANGE IN REVENUE FROM 2006 TO 2008	NET OPERATING REVENUE (IN MILLIONS) 2008 2007 2006	EMPLOYEES: 2008 2007 2006	DESCRIPTION OF BUSINESS	SENIOR EXECUTIVE(S)	YEAR ESTD
<b>51</b>	65	<b>Pharmacy OneSource Inc.</b> 3535 Factoria Boulevard S.E., Suite 440, Bellevue WA 98006, 800-654-8395   www.pharmacyonesource.com	80.3%	\$9.05 \$6.65 \$5.02	69 50 33	Sells web-based software as a service to health care facilities worldwide to help with operational and clinical functions	Tim Gibbons, chairman	2001
<b>52</b>	NR	<b>Media Logic Inc.</b> 1420 Fifth Ave., Suite 2200, Seattle WA 98101, 206-243-1000   www.medialogic.com	75.2%	\$2.26 \$1.34 \$1.29	22 14 11	Information technology consulting and staffing	Kathryn Hobbs, president and CEO	1992
<b>53</b>	53	<b>Cochran Inc.</b> 12500 Aurora Ave. N., Seattle WA 98133, 206-367-1900   www.cochraninc.com	73%	\$159.38 \$158.76 \$92.02	1,200 1,100 900	Electrical and technologies contractor specializing in the design, installation, maintenance, and 24-hour emergency service for electrical, communications, audio/visual, security	LeeAnn Cochran, CEO	1952
<b>54</b>	NR	<b>GA Creative</b> 10900 N.E. Eighth St., Suite 1660, Bellevue WA 98004, 425-454-0101   www.gacreative.com	72%	\$5.13 \$4.04 \$2.98	17 15 14	Strategy and creative for traditional and digital marketing	Wally Lloyd, principal	1984
<b>55</b>	NR	<b>Madrona Solutions Group Inc.</b> 119 First Ave. S., Suite 400, Seattle WA 98104, 206-686-8703   www.madronasg.com	66.7%	\$2.00 \$1.74 \$1.20	13 11 7	High-tech consulting, CRM and BI software	Brian Paulen, CEO	2005
<b>56</b>	NR	<b>Strategies 360 Inc.</b> 1505 Westlake Ave. N., Suite 1000, Seattle WA 98109, 206-282-1990   www.strategies360.com	65.9%	\$4.41 \$2.88 \$2.66	20 16 14	Helps create the environment for business success. Applies expertise in public policy, public relations, business and marketing strategy, federal and state government relations	Eric Sorenson, Ron Dotzauer, co-founders	1985
<b>57</b>	NR	<b>TRInternational Trading Co. Inc.</b> 1218 Third Ave., Suite 2100, Seattle WA 98101, 206-505-3500   www.tritrading.com	65.8%	\$58.20 \$39.20 \$35.10	25 21 18	Industrial chemical distribution	Anthony Ridnell, owner and CEO	1994
<b>58</b>	62	<b>LTC Financial Partners LLC</b> 5110 Carillon Point, Kirkland WA 98033, 425-284-4859   www.ltcfp.com	65.6%	\$20.54 \$16.36 \$12.40	52 46 40	An insurance agency that specializes in providing long-term care insurance from various carriers	Cameron Truesdell, CEO	2003
<b>59</b>	NR	<b>SKB Architects</b> 2333 Third Ave., Seattle WA 98121, 206-903-0575   www.skbarchitects.com	65.5%	\$4.51 \$3.40 \$2.73	26 18 15	Architectural and interior design firm	Doug McKenzie, senior principal	1999
<b>60</b>	95	<b>PetroCard Systems Inc.</b> 730 Central Ave. S., Kent WA 98032, 800-950-3835   www.petrocard.com	65.1%	\$993.68 \$796.56 \$601.98	187 187 179	Cardlock, mobile fueling, lubricants, retail gas stations and bulk fuels	Stephen Tolton, president and CEO	1985
<b>61</b>	57	<b>911 ETC Inc.</b> 1604 Hewitt Ave., Suite 401, Everett WA 98290, 425-368-2911   www.911etc.com	64%	\$1.90 \$1.52 \$1.16	13 13 11	Contract with PBX owners to develop and maintain their PBX databases for 911 calls	Larry Scott, president and founder	2001
<b>62</b>	NR	<b>Prepared Response Inc.</b> One Union Square, 600 University St., Seattle WA 98101, 206-223-5544   www.preparedresponse.com	62.4%	\$7.89 \$4.88 \$4.86	65 50 43	Developer of crisis management and emergency preparedness technology and training that enables police, fire and other public safety agencies to save lives	Jim Finnell, president and CEO	2000
<b>63</b>	NR	<b>Compendium Inc.</b> 600 N. 36th St., Suite 400, Seattle WA 98103, 206-812-1640   www.live-inspired.com	61%	\$6.09 \$4.25 \$3.78	25 23 20	Designer and distributor for the specialty gift industry, including books, greeting cards, and stationery items	Kobi Yamada, president and CEO	1985
<b>(tie)</b>	<b>81</b>	<b>Powell-Christensen Inc.</b> 501 E. Wine Country Road, Grandview WA 98930, 509-882-2115   www.repowell.net	61%	\$421.97 \$345.22 \$262.06	220 210 200	Wholesale distributor of fuel, lubricants and propane	Gary Christensen, CEO	1980
<b>65</b>	NR	<b>Private Valuations Inc.</b> 1800 112th Ave. N.E., Suite 302, Bellevue WA 98004, 425-688-1700   www.privatevaluations.com	58.2%	\$1.45 \$1.20 \$0.91	11 9 7	Appraisal of businesses and intangible business assets, such as intellectual property and appraisal of commercial real estate	Adrien Gamache, CEO	1995
<b>66</b>	78	<b>Teragren LLC</b> 12715 Miller Road N.E., Suite 301, Bainbridge Island WA 98110, 206-842-9477   www.teragren.com	57.6%	\$20.96 \$17.28 \$13.30	23 20 18	Manufacturer of fine bamboo flooring, panels and veneer	David Knight, president and CEO	1994
<b>67</b>	78	<b>Mattress Depot USA</b> 14603 N.E. 20th St., Bellevue WA 98007, 425-644-0056   www.mattressdepotusa.com	56.8%	\$7.36 \$5.74 \$4.69	30 26 22	Specialty discount retailer of mattresses and bedding products	David Smith, president and CEO	2003
<b>68</b>	NR	<b>Kauffman and Associates Inc.</b> S. 165 Howard St., Suite 200, Spokane WA 99201, 509-747-4994   www.kauffmaninc.com	56.2%	\$8.70 \$6.17 \$5.57	67 50 47	Professional services firm that specializes in the issues of public health, education, and economic development	Jo Ann Kauffman, president	1990
<b>69</b>	71	<b>Edifecs Inc.</b> 2600 116th Ave. N.E., Suite 200, Bellevue WA 98004, 425-452-0630   www.edifecs.com	56%	\$14.66 \$11.71 \$9.40	75 67 61	Performance management and analytics software solutions with vertical specialization in health care	Gurpreet Singh, CEO	1995
<b>70</b>	33	<b>Laser Techniques Co. LLC</b> 6742 185th Ave. N.E., Suite 300, Redmond WA 98052, 425-885-0607   www.Laser-ndf.com	55.1%	\$2.16 \$1.81 \$1.39	15 12 9	Development of laser-based measurement and inspection systems for space, defense and power industries	James Doyle, president	2001